



Texas Department of Information Resources

# Strand

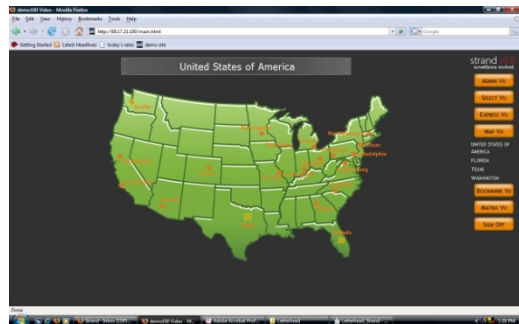
Texas DIR Contract Information  
Strand Contract # DIR-SDD-582



## Digital IP Video Surveillance Solutions

With a comprehensible vision of the advances in the digital IP-surveillance industry, Strand has pioneered the latest advancements in government loss prevention technology. Strand's revolutionary software, built to withstand the rigors of a government environment, integrates all sites under one system. Whether accessing one facility or many, Strand's user-centric software allows information to be readily accessible and secure.

**Strand** is an industry leading, software-development company recognized as an innovator in the Digital IP Surveillance market. Strand's Linux-based, fully integrated, open architecture platform provides for the best-of-class, feature-rich, enterprise surveillance application. Strand's custom-designed, web-based solution offers a truly unique user-centric experience tailored to the individual users' preferences. Strand provides exceptional value in utilizing and enhancing existing surveillance application infrastructure through the seamless integration of Strand's ever-evolving, future-proof surveillance software. Strand expects and maintains the highest standard of quality in our surveillance products. Strand prides itself as the world's foremost customer service oriented digital IP surveillance software manufacturer and is trusted by hundreds of organizations worldwide.



## Product Discounts

See below for a listing of manufacturer's products and the DIR discounts off of the Strand price schedule.

### Video Surveillance Products

### DIR Discount

Software:

Strand Software

39%

[Pick the date]



Cameras:

Axis	13%
Toshiba	15%
JVC	15%

Accessories:

Altronix	39%
Videolarm	39%

Servers:

ASA	15%
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**Sales Contact Information**

To schedule a product demonstration or to learn more about the Strand solution, please contact Grant Cowan, Strand National Sales Manager at 573.424.5261 or [gcowan@strandusa.com](mailto:gcowan@strandusa.com).

**Administrative Contact Information**

For all requests related to the DIR contract, including contract inquires, quotes and purchase orders, please contact:

Bonnie Dougherty, Controller  
Strand 2401 Bernadette Drive, Ste 202  
Columbia, Missouri 65203

Phone: 573.489.3351  
Fax: 630.604.0210  
Email: [bdougherty@strandusa.com](mailto:bdougherty@strandusa.com)

**Strand Software Warranty/Return Policy:**

Warranty: Service and Support available for an annual fee base on number of software licenses. Hardware not included.

Cancellations>Returns: Cancelled and return orders subject to 10% administrative fee.

**Texas DIR Information**

Texas GoDIRect Program: <http://www.dir.state.tx.us/store/busops/go-direct/index.htm>

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